

April 23, 2025

Dear Valued Customer,

Thank you for your continued trust in us as your partner for vacuum pumps and systems. We appreciate your business and remain committed to delivering the quality products and exceptional service your operations rely on.

As you may be aware, the U.S. government recently announced new tariffs on a broad range of imported products. Many of these tariffs went into effect on and before April 5, including 25% for Aluminum and Stainless Steel, and 10% reciprocal baseline tariff. While this situation remains fluid and subject to change, we want to keep you informed as we navigate the situation.

Like many manufacturers, we operate within a global supply chain. These tariffs will have a near-term impact not only on imported finished goods, but also on components used in products manufactured within the U.S. As a result, and in order to maintain the high standards in quality and service level expected, we will be passing along the additional tariff costs. This will go into effect on **Monday, April 21st, 2025.**

We understand that price changes are never easy, and we want to assure you that this adjustment is necessary and is being made with careful consideration. Our goal is to remain transparent and proactive in our communications as the situation evolves.

More detailed information related to specific products and the country of origins will be shared as it becomes available. In the meantime, if you have any questions or would like to discuss your upcoming orders or shipments, please contact our customer service team or your local sales representative.

Busch contact **1-800-USA-PUMP (872-7867)**

We sincerely appreciate your understanding and continued partnership as we navigate this challenging global environment together.

Warm regards,



Turgay Ozan  
President and CEO, Busch Group USA

## Frequently Asked Questions (FAQ):

### **How is the extra tariff cost to be applied?**

It will be in the form of a tariff surcharge based on the product country of origin. We are not changing your product purchase price. We want to allow the possibility of modifying the tariff surcharge as the US administration tariff policy changes.

### **When was the tariff surcharge effective?**

The surcharge has been effective and applied to all product shipments on and after April 21st Monday. This surcharge is applied to all open purchase orders placed before April 21st, 2025, that have not been shipped. New quotations and new order confirmations from now on will include the extra line items as tariff surcharges.

### **Do I have to revise my purchase orders to reflect the extra lines of tariff surcharges.**

We would kindly ask for new purchase orders to reflect the additional lines of tariff surcharges according to our quotations. For past purchase orders that have not been shipped, we would appreciate it if you could update the purchase orders where possible. Regardless, tariff surcharges will reflect on the order confirmations and invoices clearly as additional lines of tariff surcharges.

Please consult with our customer service team or your local sales representative about the percentage of tariff surcharge based on the product country of origin.